



Territory Sales Manager

Primary Responsibilities

The selected candidate will work from a home-based office and will assume responsibility for the market management and product support for our meter product line including automated meter reading systems.

Knowledge, Skills, and Abilities

Requires proven sales and sales technical support skills, strong organizational ability, and knowledge to manage specific sales budgets; enter & utilize sales forecasting tools: an understanding of basic business principles of profit/loss; the willingness to work in a sales team environment; travel a minimum of 50 percent to customers & trade shows; participate in professional organizations to network. Must also have the ability to work well under pressure, and manage all aspects of departmental functions to develop business relationships at operational levels of customers' business and do the same internally.

Education and Experience

A Bachelors of Science or Bachelors of Arts degree is essential, with consideration given to a broad range of majors such as Engineering, Marketing, etc. Experience in the waterworks industry and knowledge of AMR and AMI is an asset.

To Apply for this Position

Submit your resume to Human Resources by mail, fax, or email. Please indicate the position title you are applying for in your cover letter.

Mail: Elster AMCO Water, Inc.
Attn: Human Resources
PO Box 1852
Ocala, FL 34478-1852

Fax: 352 369 6589

Email: Attach a Word or PDF file and email to HR@us.elster.com

Elster AMCO Water offers a competitive salary and excellent benefits including

consideration of relocation assistance and a generous 401(k) Plan. Visit our Web site at www.elsteramcowater.com and www.elster-evolution.com. Equal Opportunity Employer, M/F/D/V.